



PACIFIC INTERNATIONAL LINES (USA) INC.

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## America Oceania Service (AOS) – USA to Australia / New Zealand

September 1<sup>st</sup>, 2016

Dear Valued Clients:

Following market developments, we wish to advise you that effective January 1, 2016 the below Market Rate Increase (to be filed under MAF) will be applied to all cargo on the direct Australia/New Zealand trade.

Of course, PIL will carefully monitor all market factors to ensure that we maintain our competitive position.

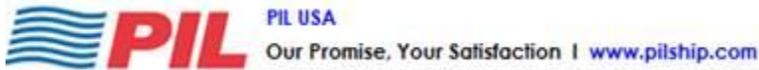
**MAF/Market Rate Increase:** Applicable for all cargo from the United States (via Long Beach/Los Angeles and Oakland) to Australia and New Zealand.

**Effective Date: October 15<sup>th</sup>, 2016**

- USD 200/20' containers dry / reefer / all equipment types
- USD 400/40' containers dry / reefer / all equipment types

If you have any inquiries please contact your PIL Sales Representative.

We thank you for your continued support.



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(888) PIL CNTR (745 2687) Toll Free  
Documentation / Operation / Freight Cashiers / Equipment Control: (562) 331 2300